

Sacred Heart Hospital, Inc.  
216 North Seventh Street  
Tomahawk, WI 54487  
(715) 369-6600

Type:           GMS Critical Access Hospital  
Control:       Religious Organization  
Fiscal Year:   10/01/01 to 09/30/02

County:       Lincoln  
Analysis Area: North Central (6)  
Volume Group: 1

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 6		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	87.8%	57.4%	1.53	62.1%	1.41	15.9%	5.52	97.7%	0.90
Obstetrics	. %	39.6%	.	42.4%	.	5.7%	.	. %	.
Pediatrics	. %	48.0%	.	53.9%	.	20.4%	.	. %	.
Total hospital	79.0%	55.9%	1.41	64.4%	1.23	31.3%	2.52	135%	0.58
Average Census (Patients)									
Adult medical-surgical	4.4	30.4	0.14	30.1	0.15	2.1	2.06	4.9	0.90
Obstetrics	0.0	3.9	0.00	3.0	0.00	0.0	0.00	0.0	.
Pediatrics	0.0	1.8	0.00	1.4	0.00	0.5	0.00	0.0	.
Total hospital	4.7	55.4	0.09	51.9	0.09	9.1	0.52	8.1	0.58
Average Length of Stay (Days)									
Adult medical-surgical	2.8	3.9	0.72	3.9	0.74	3.1	0.92	3.3	0.86
Obstetrics	.	2.4	.	2.5	.	2.1	.	.	.
Pediatrics	.	2.4	.	3.0	.	1.7	.	.	.
Total hospital	2.9	4.3	0.66	3.9	0.74	6.6	0.43	4.4	0.65
Surgical Operations									
Inpatient	4	1,424	0.00	1,480	0.00	36	0.11	10	0.40
Outpatient	273	3,187	0.09	1,841	0.15	152	1.79	257	1.06
Inpatient as % of all surgeries	1.4%	30.9%	0.05	44.6%	0.03	19.2%	0.08	3.7%	0.39
Outpatient Visits									
Non-emergency visits	7,637	75,046	0.10	49,906	0.15	8,386	0.91	7,600	1.00
Emergency visits	5,078	14,086	0.36	11,727	0.43	1,720	2.95	4,675	1.09
Full-time Equivalents (FTEs)									
Administrators	2.0	14.8	0.13	12.2	0.16	3.4	0.59	2.0	1.00
Nurses, licensed	18.7	160.1	0.12	135.1	0.14	19.7	0.95	18.5	1.01
Ancillary nursing personnel	15.0	54.3	0.28	67.3	0.22	8.1	1.86	12.3	1.23
All other personnel	43.7	384.2	0.11	331.8	0.13	38.0	1.15	64.2	0.68
Total FTEs	79.4	613.5	0.13	546.4	0.15	69.2	1.15	96.9	0.82
FTEs per 100 Patient Census (Adjusted)									
Administrators	15.8	14.6	1.08	13.5	1.17	36.0	0.44	10.4	1.52
Nurses, licensed	147.7	157.9	0.93	150.3	0.98	207.7	0.71	95.8	1.54
Ancillary nursing personnel	118.5	53.6	2.21	74.8	1.58	85.0	1.39	63.6	1.86
All other personnel	344.5	378.9	0.91	369.1	0.93	400.4	0.86	332.8	1.03
Total FTEs	626.4	605.0	1.04	607.8	1.03	729.0	0.86	502.5	1.25

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	6	Health maintenance		Beds set up and staffed	2	Bassinets	0
Discharges	650	organization (HMO)	No	Discharges	44	Total births	0
Inpatient days	1,730	Preferred Provider		Inpatient days	366	Newborn days	0
		organization (PPO)	Yes				

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Tomahawk

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
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General Medical-Surgical:							
Adult medical-surgical, acute	1	5	563	1,603	87.8%	4.4	2.8
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	5	0	0	0	. %	0.0	.
Hospice	3	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	3	0	0	0	. %	0.0	.
Psychiatric	3	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	1	43	127	34.8%	0.3	3.0
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.
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Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
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Administrators/asst. administrators	2	0	2.0	Radiological services personnel	5	1	5.4
Physicians and dentists	0	0	0.0	Occupational therapists	2	0	2.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	17	2	17.7	Physical therapists	4	0	4.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	1	0	1.0
Licensed practical nurses	1	0	1.0	Recreational therapists	0	0	0.0
Ancillary nursing personnel	11	9	15.0	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	1	0	1.0
Nurse Practitioners	0	0	0.0	All other health professionals	4	2	5.0
Medical records personnel	3	0	3.0	All other personnel	16	2	17.3
Pharmacy personnel	0	0	0.0	-----			
Clinical laboratory personnel	5	0	5.0	TOTAL	72	16	79.4

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$9,590,295	Cash and cash equivalents	\$0	Current liabilities	\$1,999,374
Less deductions	899,910	Net Patient receivables	777,818	Long-term debt	0
Net patient revenue	8,690,385	Other receivables	21,772	Other liabilities	0
Plus other revenue	488,516	Land, bldgs and equip: Net	6,796,506	Subtotal	1,999,374
Total revenue	9,178,901	Other assets	3,990,592		
Less expenses	7,024,906			Unrestricted fund balance	9,587,314
Nonoperating gains/losses	8,536	Total Assets	\$11,586,688	Total liabilities & fund balance	\$11,586,688
Net Income	\$2,162,531			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 6		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$4,814,940]	50.2%	41.7%	1.20	48.8%	1.03	58.9%	0.85	48.3%	1.04
Medical Assistance [ \$902,874]	9.4%	9.0%	1.04	8.0%	1.18	10.1%	0.93	6.9%	1.37
Commercial [ \$3,373,591]	35.2%	43.2%	0.81	38.8%	0.91	26.7%	1.32	38.8%	0.91
All other [ \$498,890]	5.2%	6.1%	0.85	4.4%	1.17	4.3%	1.20	6.1%	0.85
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$20,266]	0.2%	23.7%	0.01	24.1%	0.01	26.7%	0.01	15.2%	0.01
Medical Assistance [ \$362,109]	3.8%	6.0%	0.63	5.0%	0.76	4.6%	0.82	3.3%	1.16
Commercial [ \$276,416]	2.9%	9.4%	0.31	3.5%	0.82	4.5%	0.64	2.9%	1.00
Charity care [ \$191,806]	2.0%	1.2%	1.66	1.5%	1.32	0.5%	4.05	2.0%	1.00
All other [ \$49,313]	0.5%	1.4%	0.36	0.3%	1.69	0.4%	1.17	0.3%	1.62
Total deductions [ \$899,910]	9.4%	41.7%	0.22	34.4%	0.27	36.7%	0.26	23.6%	0.40
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	5.3%	5.1%	1.05	4.0%	1.35	2.8%	1.89	6.6%	0.81
Net gains/losses as % of net income	0.4%	5.3%	0.07	-16.9%	-0.02	4.7%	0.08	-20.0%	-0.02
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$4,164,238]	59.3%	47.8%	1.24	49.2%	1.21	51.3%	1.16	62.6%	0.95
Supplies and services[ \$1,696,341]	24.1%	40.5%	0.60	38.8%	0.62	38.7%	0.62	21.9%	1.10
Capital component [ \$636,861]	9.1%	8.7%	1.04	9.6%	0.94	7.3%	1.23	8.2%	1.10
Bad debt [ \$527,466]	7.5%	3.0%	2.52	2.4%	3.10	2.6%	2.85	7.3%	1.02
Fiscal Statistics									
Operating margin	23.5%	6.1%	3.88	6.4%	3.67	4.5%	5.18	5.4%	4.31
Total hospital profit margin	23.5%	6.4%	3.70	5.5%	4.26	4.7%	4.96	4.6%	5.15
Return on equity	22.6%	10.0%	2.25	8.0%	2.82	28.0%	0.81	4.7%	4.75
Current ratio	2.4	2.5	0.95	1.9	1.24	1.5	1.56	6.8	0.35
Days in net patient accounts receivable	32.7	57.8	0.56	56.4	0.58	60.9	0.54	.	.
Average payment period	114.0	52.6	2.17	62.2	1.83	66.6	1.71	51.0	2.24
Equity financing	82.7%	56.2%	1.47	59.1%	1.40	26.3%	3.15	88.7%	0.93
Long-term debt to equity ratio	0.0	0.5	0.00	0.5	0.00	1.4	0.00	0.0	.
Times interest earned	.	5.0	.	5.0	.	5.7	.	.	.
Total asset turnover	0.8	0.9	0.90	0.9	0.92	1.5	0.51	0.9	0.85
Average age of plant: years	9.9	9.5	1.04	9.5	1.04	11.4	0.87	9.9	1.00
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	13.7%	.
Output gross rev (% of total gross pt. rev)	62.5%	44.1%	1.42	40.4%	1.55	32.5%	1.92	57.8%	1.08
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,710	\$7,870	0.73	\$6,921	0.82	\$8,870	0.64	\$4,299	1.33
Inpatient net revenue per day	\$1,994	\$1,834	1.09	\$1,817	1.10	\$2,010	0.99	\$980	2.04
Outpatient net rev per visit	\$411	\$343	1.20	\$380	1.08	\$253	1.62	\$355	1.16